

**SCOTT COUNTY SCHOOL BOARD  
MINUTES OF SPECIAL MEETING, THURSDAY, APRIL 19, 2012**

The Scott County School Board met in a special meeting for the purpose of hiring a health insurance consultant, on Thursday, April 19, 2012, in the School Board Office Conference Room in Gate City, Virginia, with the following members present:

James Kay Jessee, Chairman  
William R. "Bill" Quillen, Jr., Vice Chairman  
Jeffrey "Jeff" A. Kegley  
Gail L. McConnell  
L. Stephen "Steve" Sallee, Jr.  
Herman "Kelly" Spivey, Jr.

**ABSENT:** None

**OTHERS PRESENT:** John I. Ferguson, Superintendent; Will Sturgill, School Board Attorney; Jason Smith, Supervisor of Personnel/Middle Schools; Loretta Q. Page, Clerk Of The Board/Administrative Assistant for Student Affairs & Operations/Head Start Payroll & Invoice Clerk; K.C. Linkous, Deputy Clerk of the Board/Human Resource Manager; and John Hamilton, citizen.

**CALL TO ORDER/MOMENT OF SILENCE/PLEDGE OF ALLEGIANCE:** Chairman Jessee called the meeting to order at 6:30 p.m. He asked the audience to observe a moment of silence and Mr. Smith to lead the audience in citing the *Pledge of Allegiance*.

**APPROVAL OF AGENDA:** On a motion by Mr. Sallee, seconded by Mr. Kegley, all members voting aye, the Board approved the agenda as submitted.

**APPROVAL OF HEALTH INSURANCE CONSULTANT:** Superintendent Ferguson reported that five candidates were chosen for interviews: South-West Insurance, Bayse & Company, Mark III, Nash & Powers and BB&T. He explained that the candidates were then narrowed down to two and being ranked first and second place by the Health Insurance Committee: (1) Bayse & Company of Roanoke, Virginia and Nash & Powers Insurance of Bristol, Tennessee. K.C. Linkous, Deputy Clerk of the Board/Human Resource Manager, reported that she had worked with Bayes & Company Insurance when they were employed previously as the school division's health insurance consultant; therefore, she explained that so there would be no conflict of interest she did not sit in on the interview with their company. She also reported that Mr. Bayse has a lot of experience with other school divisions, self-funded programs and assisted in the establishment of the school system's School Employees Self-funded Health Insurance Plan in 1992. Mr. Sturgill reported that a statement in regard to a 30 day notice of whether the contract would be continued or terminated would be included in the employment agreement. Mr. Sturgill also reported that payments for the services would be set up on a monthly basis in case of any contract issues.

After discussion Superintendent Ferguson recommended Bayse & Company Insurance to begin services immediately for the 2012-2013 school year and an option to renew an additional two years. On a motion by Mr. McConnell, seconded by Mr. Kegley, all members voting aye, the Board approved the employment of Bayse & Company Insurance as recommended by Superintendent Ferguson and as per the rate of \$30,000 with the option of going back to 1% of claims liability for years two and three; and, a possibility of renewing for two years.

Chairman Jessee expressed thanks for the participation and work on the employment of a health insurance consultant.

**ADJOURNMENT:** On a motion by Mr. Quillen, seconded by Mr. Sallee, all members voting aye, the Board adjourned at 6:42 p.m.